



Seattle Education Center Schedule

The following is a list of classes that will be offered at WRE Education/Seattle for the month of
November 2009

ProStart I – Washington Real Estate Practices

November 2-6

Mon: 10am-4pm, Tue: 8:30am-4:30pm, Wed-Thurs: 8:30am-4pm, Fri: 8:30am-2:30pm

30 clock hours

\$325

ProStart I courses can be taken individually and are open to ALL agents.

Date:	Course:	Time:	Clock Hours:	Cost:
November 2	Windermere's New Agent Welcome	10am - 11:30am	No Clock Hours	Free
November 2	Agency Relationships	12pm - 4pm	4 hours	\$49
November 3	Evaluating Residential Properties	8:30am – 11:30am	3 hours	\$49
November 3	Listing Agreement Forms	12:30pm – 4:30pm	4 hours	\$49
November 4	Purchase & Sale Agreements	8:30am - 4pm	7.5 hours	\$69
November 5	Finance & Closing	8:30am - 4pm	7.5 hours	\$69
November 6	Windermere Standards of Practice	8:30am - 9am	No Clock Hours	Free
November 6	Negotiating & Sales Techniques <i>(ProStart I Exam - 1-2:30pm)</i>	9am – 1pm	4 hours	\$49

Additional Courses

Date:	Course:	Time:	Clock Hours:	Cost:
November 3	Real Estate & the Internet: <i>Setting Your Listings Apart</i>	9am – 12pm	3 hours	\$35
November 17	Core: Current Trends & Issues <i>(Fulfills WA DOL Core Requirement)</i>	12:30pm – 3:30pm	3 hours	\$39
November 18	Broker Blueprint <i>(For Managing Brokers & Owners)</i>	9am – 4:30pm	7.5 hours	\$89
November 18	NWMLS Forms & Legal Developments	9am – 12pm	3 hours	\$39
November 19	Turn Your Vision Into Results	12:30pm – 4:30pm	4 hours	\$55

Online Courses on Reverse Page

To register for a live-lecture class, visit
<http://reg125.imperisoft.com/Windermere/Search/Registration.aspx?bhcp=1>,
 or call Windermere Education @ 206/526-7612

Dates and times are subject to change. Please call Education for confirmation of a class.

1505 Westlake Ave N, Suite 310 (Atrium Level), Seattle, WA 98109

Phone: 206-526-7612 Fax: 206-527-3809 educ-sea@windermere.com

<http://WREducation.wordpress.com>



Online Courses

Sign up for these classes online at:

<http://www.rockwellinstitute.com/Website/Register/Reggie.asp?xid=4851429C5796>

Financing Residential Real Estate	30 hrs	\$150
Principles of WA Real Estate	30 hrs	\$150
Washington Escrow	30 hrs	\$150
Washington Real Estate Appraisal	30 hrs	\$150
Washington Real Estate Practices	30 hrs	\$150
Washington Real Estate Law	30 hrs	\$150
Mathematics of Selling Real Estate	7.5 hrs	\$47
Washington License Law	7.5 hrs	\$47
Appraisal Valuation Techniques	7 hrs	\$47
Settlement Statement Problems: Case Studies	7 hrs	\$47
The Closing Process and Settlement Statements	7 hrs	\$47
Mortgage Loan Basics	6 hrs	\$43
Real Property Ownership	6 hrs	\$43
Real Property Transfers	6 hrs	\$43
Escrow Agent Registration Act	4 hrs	\$39
Essential Principles of Appraisal	4 hrs	\$39
Borrower Beware: Fair Lending/Consumer Protection	3 hrs	\$35
Real Estate Construction, Ownership, and Investment	3 hrs	\$35
The Seller as Lender: Seller Financing Explained	3 hrs	\$35
Washington Core Curriculum 2008-2009	3 hrs	\$35
Broker's Cram	0 hrs	\$195

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